

## CASE STUDY

# ATLANTIC VETERINARY HOSPITAL

Thinking differently and taking control results in significant cost savings and better benefits.

## CLIENT SUMMARY

Since 1994, Atlantic Veterinary Hospital has provided care in Marblehead and surrounding communities. The team delivers excellent veterinary care to patients and personal service to clients. Likewise, the company has always provided quality benefits to employees just like the care it delivers to patients.

## CHALLENGE

Starting in 2011, their insurance premiums started to go up significantly each year. Out-of-pocket costs started to rise too, making it increasingly more expensive for employees to get healthcare.

## SOLUTION

Company leadership looked at better solutions and implemented a new health plan that includes Direct Primary Care as well as much lower out-of-pocket costs when employees access healthcare. The premiums and employee contributions also went down. A win-win for everyone.



- Plan launch: 2016
- Location: Marblehead, MA
- Number of employees: 35

## RESULTS

### INSURANCE PREMIUMS

**25% lower**

### ANNUAL COST SAVINGS

**\$120,000+**

Employees get 90% of their care at no cost to them with Direct Primary Care.

Mitigate Partners Advisor

**George Claassen**

[gclaassen@classins.com](mailto:gclaassen@classins.com)

(978) 836-6745

